

Lachute, September 2, 2021

Dear clients,

Subject: Changes coming into effect January 1, 2022

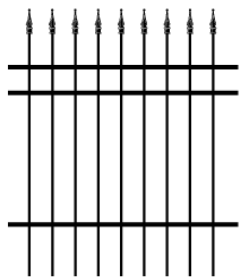
At Oasis Fences, providing our customers with excellent service is our priority. That's why we wanted to notify you of some major changes to our product range for next season.

The following is a summary of our decisions:

1000, 2000, 5000, 8000, and 9000 series:

- The **1000** and **2000** series will no longer be sold (**no components available**);
- For the **5000**, **8000**, and **9000** series, the **21** following models will no longer be sold:
X300, X301, X305 OA-1 OA-2, X306 OA-1 OA-2, X400, X401, X405 OA-1 OA-2, X406 OA-1 OA-2, X500, X501, X502, X600, X601, X602, X605 OA-1 OA-2, X606 OA-1 OA-2, X607 OA-1 OA-2, X705 OA-1 OA-2, X706 OA-1 OA-2, and X707 OA-1 OA-2.

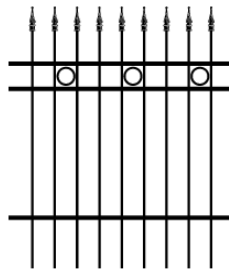
Available models:



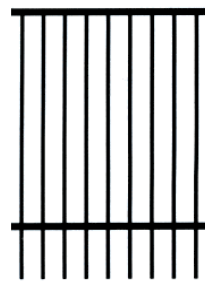
X806 OA-1-OA-2



X902

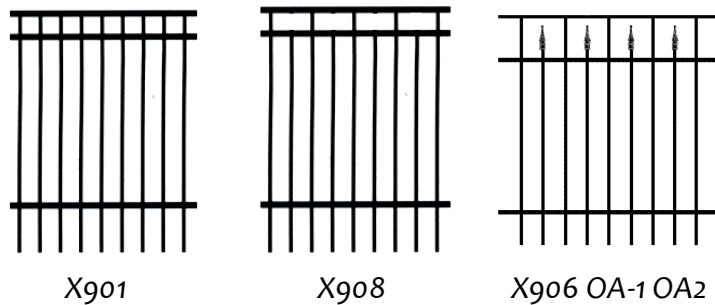
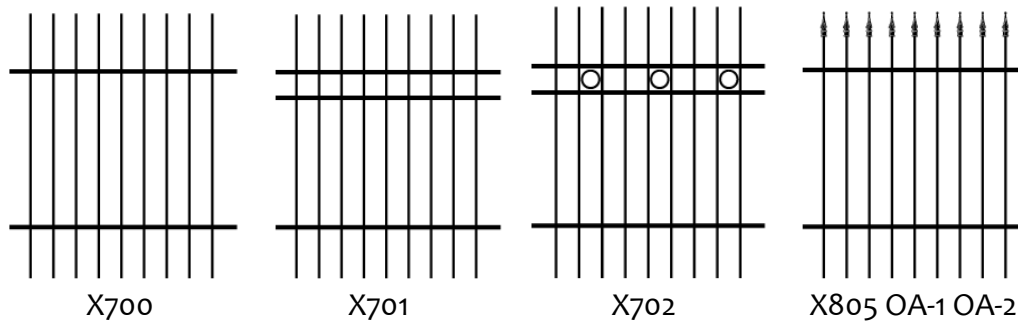


X807 OA-1 OA-2



X900

.../3



- Ornamental fences: standard sections only (70 ¾” and 95 ½”);
- There will be a 25% surcharge for custom gates.

Royal Railings series – Estate gates and sliding doors:

- No changes.

Privacy series – Vertical and horizontal:

- Available in standard sections only (82 ½” between posts);
- There will be a 25% surcharge for custom gates.

Wood hybrid series – Vertical and horizontal:

- Due to quality issues and volume of complaints, cedar wood will no longer be sold.
Please note that the structure remains available.

Composite hybrid series – Vertical and horizontal:

- Available in standard sections only (82 ½” between posts);
- There will be a 25% surcharge for custom gates.

Bower and accessories:

- Sign holders, flower box holders, imperial hooks, and Juliet balconies will no longer be sold.

Glass railings and fences:

- No changes.

Standard colours:

- Black, commercial Brown and White.

Please note that the following colours will be removed from our selection: Oasis Brown, Frosted Brown, Almond, Taupe, all greens, Gold Veins, and Steel Grey.

Special colours:

- Textured Black, Antique Silver, and Copper.

The following charges will be added for textured colours:

A minimum charge of \$ 300.00 or 10% on the discounted order amount.

Additionally, to speed up order processing times and reduce the flow of orders for small individual quantities, we will offer an incentive program on our packaging by bundle, pallet, or crate.

To help us improve our 2022 production planning, please send us all of your orders in advance with the required delivery dates.

Note: The 2021 price list cannot serve as a reference for your quotes and orders for 2022. As the current situation affects the price of steel, we don't know what would be pricing for next season.

For more information, don't hesitate to contact Customer Service.



Annie Desjardins
Management representative
Executive Director

